

A light gray map of the Balkans region is shown in the background. A large, thick red swoosh graphic arches over the text. The map labels several countries and cities: SLOVENIA (Ljubljana), CROATIA (Zagreb), BOSNIA & HERZEGOVINA, SERBIA, KOSOVO, MACEDONIA (Skopje, Tirane), BULGARIA, and GREECE (Athens).

EXPERIENCE BALKAN

Your travel partner for the Balkans

COMPANY PROFILE

www.experiencebalkan.mk

• www.experience-macedonia.com

• www.experience-ohrid.com

ABOUT US

Experience Balkan is incoming tour operator for the Balkan and especially for the Republic of Macedonia, founded by couple of experienced tourist workers from the Republic of Macedonia. Our mission is to promote the Balkan and Macedonia as attractive tourist destinations and to offer excellent experience to all our travelers, who will visit this region. During its existence, Experience Balkan has established successful cooperation with many international tour operators, and built meaningful partnerships with regional and domestic hotels, restaurants, museums and tourist guides.



OUR ORGANISATION STRUCTURE

CEO

Product manager

Booking manager

Marketing manager

Law and accounting manager

Product agents

Booking agents

Marketing agents

Accounting agents

Tourist guides

Photographers

Law agents



We are Balkan tour operator and we offer tours in 10 countries on the Balkan Peninsula:

- Macedonia
- Greece
- Bulgaria
- Albania
- Montenegro
- Kosovo
- Bosnia and Herzegovina
- Serbia
- Croatia
- Slovenia

OUR GOALS

As the main objectives in the program of the Experience Balkan are identified the following:

- 24/7 availability services from our company during the trip
- Providing excellent experience for our travelers and good feedback by them
- Confirmation of reservations and prompt reply to e-mails (up to 2 hours)
- Providing quality tourist guides, who will be more than just guides for our travelers
- Improving our own performances and willingness for constant learning through the experience
- Learning and discovery
- Promotion of tourist attractions and cultural values and events in the Balkan region



Making programs

We create varieties of programs throughout the Republic of Macedonia and the Balkans. We give you ideas for your desired tour and together we make and combine perfect programs for your group. We have many programs where you can explore the Balkan Peninsula, involving archaeology tours, religious tours, natural tours, biking tours, hiking tours, culinary tours, wine tours, as well as a mix of all these tours, for the Balkan and Macedonia.

Organization of events and team building

We organize different kinds of events, such as seminars, fairs, conferences, etc. Regarding team building, we offer organizing of team building for companies with a fully-organized program.

OUR SERVICES

Guiding services

Our experienced local guides make every tour much better with their willingness to help you bringing the local culture and habits closer to you. They are one of you in the group, guiding you through the Balkan and Macedonia, helping your experience become unforgettable. We have tourist guides who are fluent speakers in: English, French, Italian, German, Spanish, Turkish, Greek, Russian, Serbian, Croatian, Bulgarian and Macedonian.



Transfers

We offer regular and VIP transfers to every destination with different types of vehicles. We provide buses, minibuses, vans or cars for whole tours or just for transfers from an airport to hotel and back. Our drivers are English-speaking, very polite and friendly, willing to help travelers each time.

Hotels accommodation

During our existence, we have established good cooperation with many hotels on the Balkan and we offer you good rates and excellent quality for them. Also, we find excellent hotels for you for every itinerary you need.

Restaurant services

We have established successful cooperation with many traditional and modern restaurants in Macedonia and the Balkans, and they are always willing to provide the best possible service for our guests. You will have an amazing opportunity to try some of our best traditional foods in the region, in any time of the day – breakfast, lunch, dinner, and/or dessert and enjoy the beautiful atmosphere we create in the restaurant. On your way back to your country, you are going to take some of these recipes with you and try to be a chef on your own back at home, reminding you of the Balkans!

**The only way to do great work
is to love what you do.**



**www.experiencebalkan.mk
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www.experience-ohrid.com**



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